

PEOPLE | PROPERTY | REPUTATION

# ASSET PROTECTION



THE VOICE OF FOOD RETAIL 

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# AP/LP Department Structures

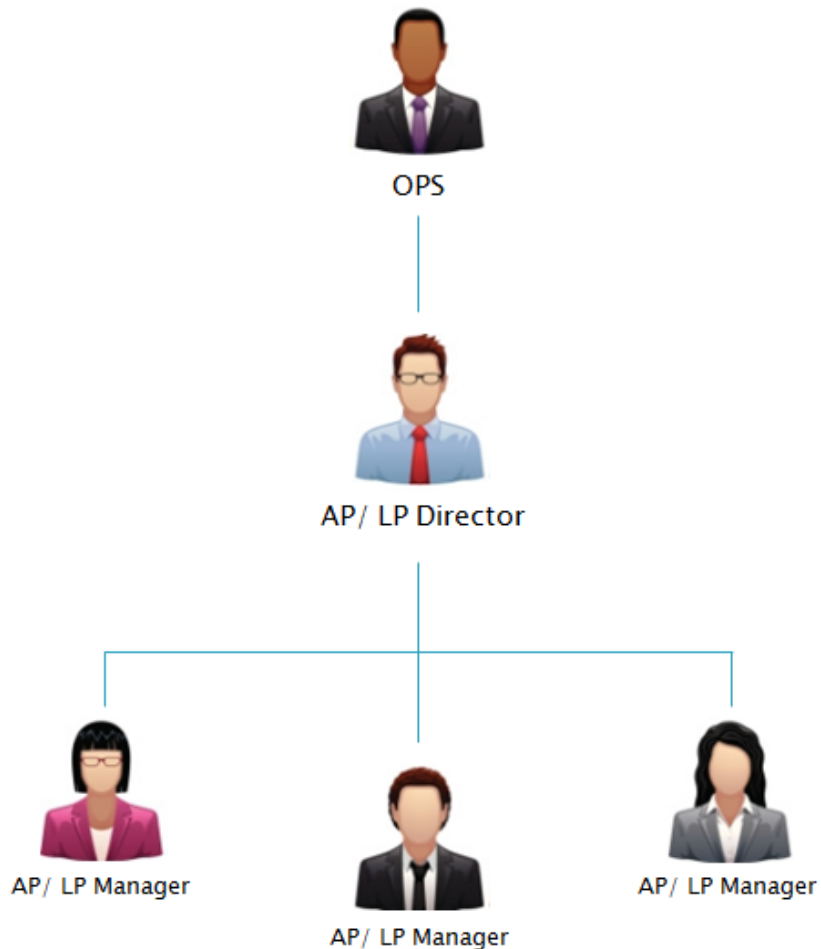


THE VOICE OF FOOD RETAIL 

With the changes in department and reporting structures what are the benefits and challenges you face daily within your organization? Join your colleagues to discuss and brainstorm the pros and cons of making the reporting structure work for you.

***Kathleen Smith,***  
*Vice President, Asset Protection,*  
*Albertsons Safeway Companies*

## AP/LP → OPS



### Pros

- Being considered part of the store team.
- Develop credibility to be a useful resource.
- Non-biased voice.

### Cons

- Not considered as a team member.
- Only used for discipline.
- Focused on personality Vs skills
  - Good Old Boy
- Not included to help provide solutions.

## AP/LP → CFO



CFO



AP/ LP Director



AP/ LP Manager



AP/ LP Manager



AP/ LP Manager

### Pros

- Where the money is.
- Can help facilitate funds to purchase any programs and/or equipment to enhance your dept.
- Learn Finance, R.O.I.

### Cons

- Need to sell AP/LP to a Finance person, most don't understand.
- Challenge is to sell your Ideas in a financial environment.
- Very Analytical.

# AP/LP → CEO/President



CEO/ President



AP/ LP Director



AP/ LP Manager



AP/ LP Manager



AP/ LP Manager

## Pros

- You report right to the top, no middleman.
- More credibility (perceived)
- Seat at the table.

## Cons

- Too much information can cause them to shut you out.
- Challenge is to sell your Ideas and judgment.
- Need to develop skills as an advisor.
- Need to perfect “elevator conversation”.
- Challenge to identify what is necessary to report.

## AP/LP → Legal

