









#### **Total Commitment**

#### **Teambuilders:**

**Understand the 4 P's of** 

Commitment

 Planning: Communicate the plan

 Purpose: Inspire through a greater good

 Perseverance: Never let emotion affect locomotion

Preparation: Luck ≡
 Opportunity + Preparation





## **Total Commitment**

#### Commitment starts when the fun stops





### **Empathy and Awareness**

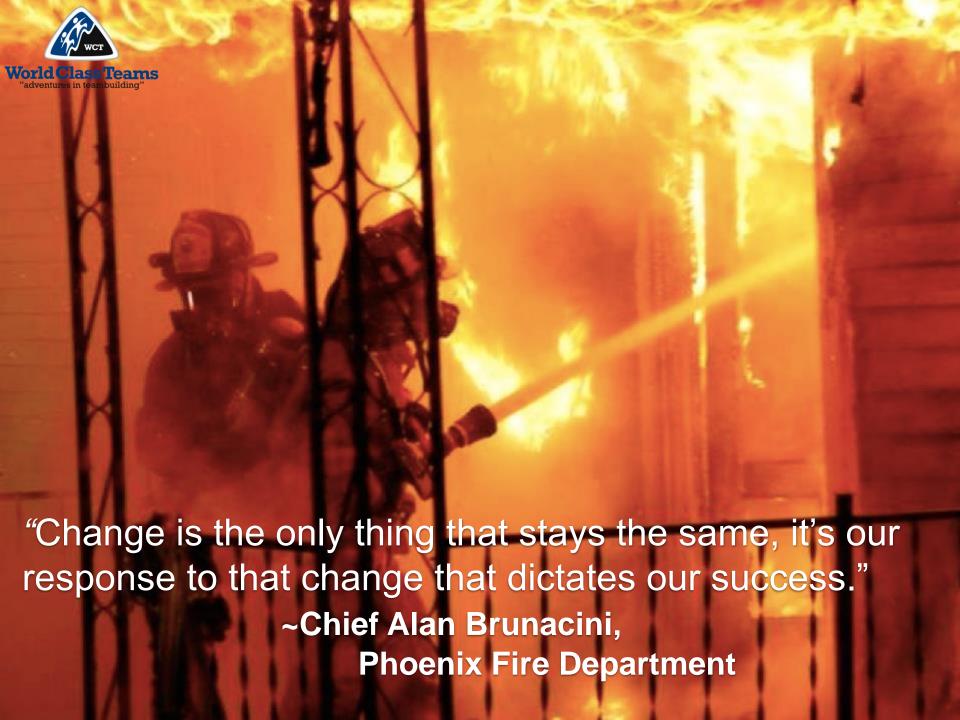
- Connect to the <u>person</u> before the <u>point</u>
- Coach vs. Criticize
- Understand that we work for people, not for companies
- Have double vision



### **Empathy and Awareness**



We don't follow titles across the desert... we follow ties.





# AMBITION

A Journey Of A Thousand Miles Sometimes Ends Very, Very Badly



- See challenges vs. roadblocks
- Are ruled by the hope of success vs. the fear of failure
- Accept and embrace adversity as a chance to learn and excel
- Never let the pursuit of perfection hinder progress









"You do what you can for as long can, and when you finally can't, you do the next best thing. You back up but you don't give up." ~Chuck Yeager









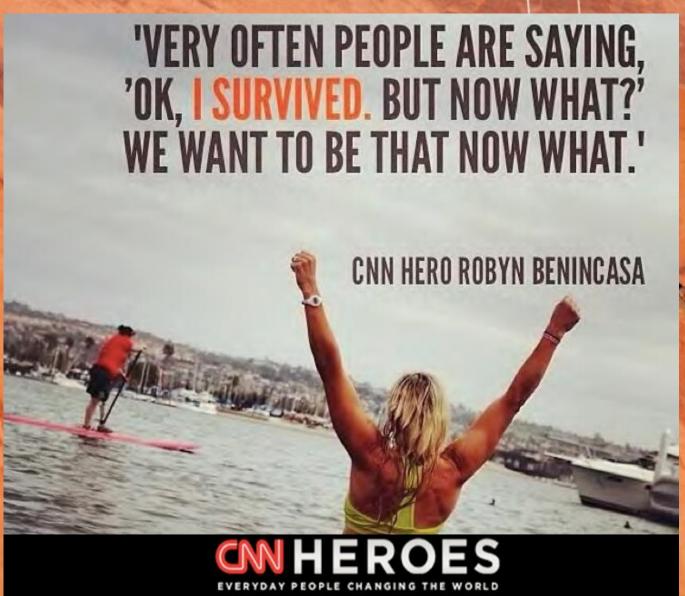






















#### **Mutual Respect**

"Loyalty means not that I agree with everything you say, or that I believe you are always right. Loyalty means that I share a common ideal with you, and that, regardless of minor differences, we strive for it, shoulder to shoulder, confident in one another's good faith, trust, constancy and affection."

~Dr. Karl Menninger



### **Mutual Respect**

- Remember the "Aluminum Can Theory"
- Mentor unselfishly
- Act like a team, always...
  the feelings will follow
- Believe beyond reason
- Give respect as a gift, not as a grade



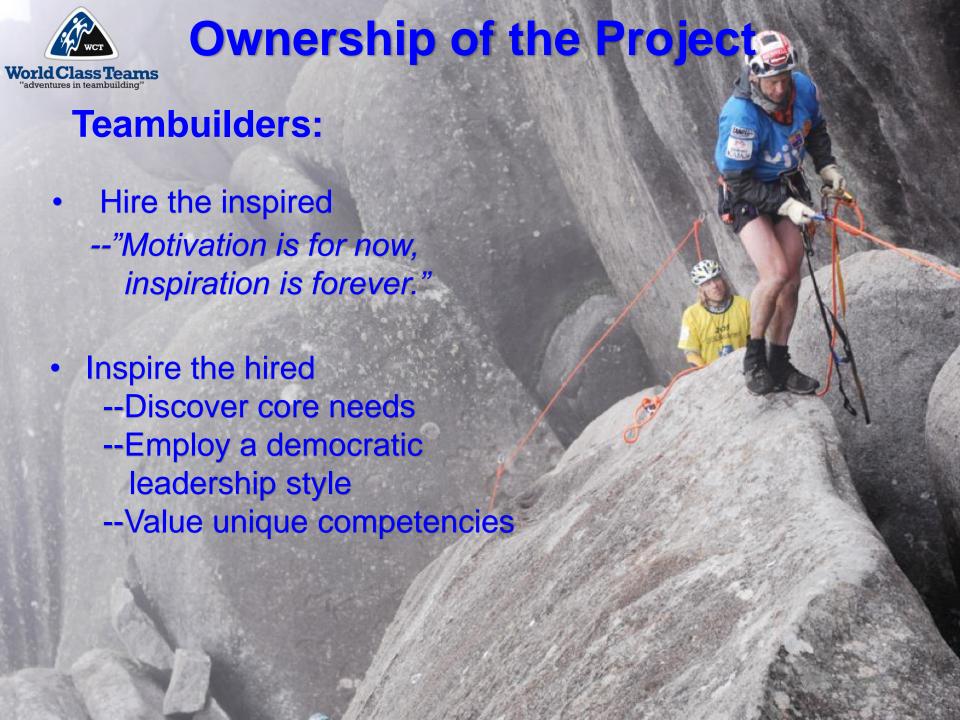
### We Thinking

- Understand that 'Nobody Wins Alone'
- Suffer equally...all problems are 'ours'
- Seek synergy everywhere



# We Thinking





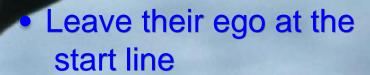






Relinquishment of Ego



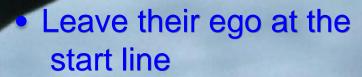


- Accept help/ask for help...
  it's a gift for the helper
- Value team success over individual glory
- Give away the credit





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### Kinetic Leadership

- Change Leaders
  - --Allow for leadership by strengths, not titles
  - "Management is doing things right, leadership is doing the right things."

-Peter Drucker

- Change Leadership Styles
  - --Lead like Tiger!

Pacesetting Coaching

Authoritative Coercive

Affiliative

Democratic

-Daniel Goleman, Harvard Business Review



