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 FMI<sup>®</sup>  
FOOD MARKETING INSTITUTE  
2345 Crystal Drive  
Suite 800  
Arlington, VA 22202

[www.fmi.org](http://www.fmi.org)

# ENERGY & TECHNICAL SERVICES & CONFERENCE

OMNI ORLANDO RESORT  
AT CHAMPION'S GATE  
ORLANDO, FLORIDA  
SEPTEMBER 7-10, 2008

The Energy & Technical Services Conference provides practical solutions to reduce energy and operating costs. Join industry leaders and peers to find new ideas and enhance current strategies.

WHO SHOULD ATTEND:

Vice presidents, directors, managers and engineers involved in:

- Lighting
- Refrigeration
- Construction
- Engineering
- Maintenance
- Heating/air conditioning
- Equipment purchasing
- Environment issues
- Energy management and utility cost control

REDUCE ENERGY COSTS AND LESSEN YOUR COMPANY'S IMPACT ON THE ENVIRONMENT:

Learn the major forces affecting energy use at retail:

- National infrastructure
- Global energy market/supply
- Competitive and consumer trends

Discover new cost-saving energy management solutions:

- Roofing
- Day lighting
- Fuel cells
- Store-level best practices

Understand changes in refrigeration:

- CO2
- Secondary refrigeration
- Trends in Europe
- Legislative/regulatory updates

Review the basics:

- Installation
- Leak checking
- Energy controls

Manufacturer/Retailer Exchange: Meet leading suppliers and discover cutting-edge technologies

Connect with more than 60 leading vendors, suppliers and service providers:

- HVAC
- Refrigeration
- Controls
- Display cases
- Lighting
- Energy management



Special Thanks to the Energy Conference Sponsors

PLATINUM

- KeepRite Refrigeration
- HillPHOENIX, Inc.
- Danfoss Refrigeration and Air Conditioning Division
- Hussmann/Ingersoll Rand Climate Control
- Verisae, Inc.
- Emerson Climate Technologies

GOLD

- Arneg, Inc.
- Caryle Compressor Division
- Seasons-4, Inc.
- Zero Zone, Inc.
- Johnson Controls, Inc.

SILVER

- Bohn by Heatcraft Refrigeration
- Kysor Panel Systems
- Kysor//Warren

Planning Committee

Dan Bertocchini CSD  
SUPERVALU INC.

Gary Kuchyt  
Big Y Foods, Inc.

Benny Smith  
Price Chopper Supermarkets

John Behr  
Schnuck Markets, Inc.

Jonathan Perry  
Farm Fresh, LLC

Cliff Timko  
Giant Eagle, Inc.

Carol J. Duquette, PE  
Wegmans Food Markets

Sandy Sandahl  
Target Corporation

Rob Uhl  
Safeway Inc.

Edward Estberg  
Raley's

Jon Scanlan  
Hy-Vee, Inc.

Ken Welter  
The Stop and Shop  
Supermarket Company

Jim Kirk  
The Great A&P Tea Co., Inc.

Stephen M. Sloan  
Publix Super Markets, Inc.

Special Events

Manufacturer/Retailer Exchange Sessions

See a wide array of new products and services and discover how technology advancement will affect future product offerings. More than 60 leading vendors and suppliers of lighting, HVAC, refrigeration and A/C systems will be on hand for informal discussions. Do not miss this chance to discuss your needs with leading suppliers and learn which solutions may be best for your organization.

Golf Tournament

Sponsored by Emerson Climate Technologies

Truly one of America's Most Distinctive Golf Challenges, ChampionsGate is a must-play golf experience. Greg Norman's National course is a classic American-style layout that rolls through 200 acres of southern woodlands and wetlands. Shotmaking challenges are defined by unique bunkering, tree-lined fairways and intriguing green designs. In particular, golfers are apt to remember the National for its testing par 3 holes and for the double green shared by holes 4 and 16. Continental breakfast and luncheon provided.

First-timers Reception

Sponsored by the Energy & Technical Services Planning Committee

Meet veterans of the conference from the Planning Committee, take home great new contacts and find out how to navigate the conference like a pro.

Social Event

Sponsored by KeepRite Refrigeration

Always a conference highlight. Don't miss this chance to mingle with friends and colleagues in a festive atmosphere with great food and music.

Conference USB Drive

Sponsored by Danfoss and Aztec Energy Partners

All registered attendees will receive a complimentary USB drive containing conference presentations, attendee list and manufacturer/retailer exchange participant list.

SAVE ENERGY REDUCE YOUR CARBON FOOTPRINT

# Program

Sunday, September 7, 2008

7:00 am	<b>Golf Tournament</b> Truly one of America's Most Distinctive Golf Challenges, ChampionsGate is a must-play golf experience. Greg Norman's National course is a classic American-style layout that rolls through 200 acres of southern woodlands and wetlands. Shotmaking challenges are defined by unique bunkering, tree-lined fairways and intriguing green designs. In particular, golfers are apt to remember the National for its testing par 3 holes and for the double green shared by holes 4 and 16. Continental breakfast and luncheon provided. <i>Sponsored by <a href="#">Emerson Climate Technologies</a></i>
3:00 pm – 7:00 pm	<b>Registration</b>
4:30 pm – 5:00 pm	<b>First-timers Reception</b> <i>Sponsored by the <a href="#">Energy &amp; Technical Services Planning Committee</a></i>
5:00 pm – 6:30 pm	<b>Manufacturer/Retailer Exchange</b> Meet over 60 leading suppliers of energy management, HVAC, refrigeration or lighting systems in this informal exchange session.
6:30 pm – 7:30 pm	<b>Welcome Reception/Social Event</b> <i>Sponsored by <a href="#">Zero Zone, Inc.</a> and <a href="#">Carlyle Compressor Division</a></i>

Monday, September 8, 2008

7:00 am – 8:00 am	<b>Registration and Continental Breakfast</b> <i>Sponsored by <a href="#">Seasons-4, Inc.</a></i>
8:00 am – 8:15 am	<b>Welcome and Opening Remarks</b> <i>Dan Bertocchini, Corporate Director of Facility, Engineering and Energy Management, SUPERVALU INC.</i>

Business session sponsored by [Bohn by Heatcraft Refrigeration](#)

8:15 am – 9:00 am	<b>Winning in a Rapidly Changing World</b> Competition, consumer demands, energy, inflation, a weakening economy and labor problems all loom large for the food retail industry in 2009. Find out how these complex and rapidly evolving issues are impacting the entire industry and your company. Examine steps companies must take to survive these challenging times. <i>Michael Sansolo, President, Sansolo Solutions</i>
9:00 am – 10:00 am	<b>How High is Too High? Energy Market Update</b> Volatile conditions continue to wreak havoc in both global and U.S. energy markets. Find out how high oil prices will climb and hear about trends in liquid natural gas supplies, coal plants and carbon credits. Explore the close link between energy and food prices and leave better prepared to position your company to react to energy market conditions. <i>Richard Costello, Partner, Acela Energy Group</i>
10:00 am – 10:30 am	<b>Break</b> <i>Sponsored by <a href="#">HillPHOENIX, Inc.</a></i>

10:30 am – 11:00 am

**Industry Embraces Sustainability – FMI Task Force Update**  
Carbon footprint models and plastic bag recommendations are just two of the key issues tackled by FMI's Sustainability Task Force. Learn how the Energy Committee and the Sustainability Task Force will work together toward common goals and hear highlights of the recent FMI Food Industry Sustainability Summit.  
*Ed Estberg, Senior Director, Facilities, Raley's*

11:00 am – 12:00 pm

**Energy/Environmental Trends in Europe**  
Environmentally-friendly practices and strategies in Europe are often leap years ahead of the U.S. Discover the impact of advanced regulatory and market forces on food retail operations outside the U.S.  
*Andy Compbell, Head of Refrigeration Enviromental, Tesco Stores Ltd.*

12:00 pm – 1:30 pm

**Luncheon: Enjoy The Ride**  
Through sidesplitting humor and reality-tested techniques, learn to face conflicting demands in an unforgiving business environment that keeps getting tougher. Discover how to re-ignite passion and never lose focus with an explosion of enthusiasm that is absolutely contagious! Fasten your seat belt and hold on as one of America's most entertaining keynote speakers shows you how to Enjoy The Ride!  
*Steve Gilliland, CSP*  
*Sponsored by [Verisae, Inc.](#)*

1:30 pm – 2:30 pm

**Concurrent Breakouts**  
These hands-on, interactive sessions provide a great opportunity for in-depth discussion with your peers.

- Energy Procurement**  
In the face of rapidly changing energy markets, effective procurement strategies are more important then ever. Take away tips to jump start your procurement strategy, understand risk and rewards and obtain senior management buy-in.  
*Glenn Barrett, Director, Energy Management and Procurement, SUPERVALU INC.*
- Fuel Cells – Retail Applications**  
Learn how fuel cells can be a key component of your energy strategy. Review the basics of fuel cells and how they can benefit retail operations. Explore the unique training and service needs.  
*Willis L. McCullough, Vertical Market Manager, Sales & Applications, UTC Power*
- Seeing Clearly – Day Lighting at Retail**  
Explore the pros and cons of daylighting systems. Options, applications, energy cost impact and implications for the shopping environment will be examined. Find out if day-lighting works for your organization.  
*Eric Truelove, Director of Sustainable Design Services, The Renschler Company*
- Energy Awareness at Store-Level**  
Discover impressive energy-saving opportunities through store team-member engagement. Develop a process to establish current conditions, take steps to achieve a targeted ROI, and sustain the process through measurements and accountability. Establish a total company culture of ownership as well as energy saving systems and equipment.  
*Bob Gambone, Director of Utility Efficiencies, Giant Eagle, Inc.*

SAVE ENERGY REDUCE YOUR CARBON FOOTPRINT



- Revvig up Refrigeration – Variable Speed Drives/Variable Frequency Drives**  
 Explore innovative applications of variable frequency (speed) drives at store-level. Hear the results of a case study involving a refrigeration compressor and learn the pros and cons for supermarket applications.  
*Ed Estberg, Senior Director, Facilities, Raley's*
- Roofing – Going Green and Reducing Energy**  
 Roofing systems can be designed and existing roofing systems can be enhanced to increase energy savings for a building. Discover sustainable solutions to roofing system issues, including reflective membrane types, roofing insulation requirements and values, photovoltaic (PV) solar options, and basic maintenance issues that can sustain the life cycle of a roofing system.  
*Matt Barmore, Strategic Account Executive, Firestone Building Products*
- Retail Energy Alliance**  
 A new forum for exchanging benchmark information and examining energy-saving technologies and applications has been developed by the U.S. Department of Energy. Learn how the Retail Energy Alliance can benefit food retailers and discover innovative solutions such as commercial lighting and low energy building design. Discover how the industry can make significant energy, emissions and cost reductions by working closely with peers, trade associations, manufacturer partners, service providers and the government.  
*Dru Crawley, Building Technologies Program, U.S. Department of Energy*  
*Kathy Loftus, Global Leader, Sustainable Engineering, Maintenance and Energy Management, Whole Foods Market, Inc.*
- Alarm Monitoring – Retail Case Study**  
 Farm Fresh Supermarkets recently developed a 24-hour central monitoring station for refrigeration and HVAC. Hear how the system operates and the lessons learned in development, implementation and operation.  
*Jonathan Perry, Director, Energy and Maintenance, Farm Fresh, LLC*

2:45 pm – 3:45 pm

**Concurrent Breakouts (Repeat)**

4:00 pm – 5:00 pm

**Concurrent Breakouts (Repeat)**

5:00 pm – 6:30 pm

**Manufacturer/Retailer Exchange and Cocktail Reception**

Meet over 60 leading suppliers of lighting, HVAC, refrigeration or energy management systems in this informal exchange session.  
*Sponsored by Kysor/Warren and Kysor Panel Systems*

*Tuesday, September 9, 2008*

7:00 am – 8:00 am

**Continental Breakfast**

*Sponsored by Hussmann Corporation*

8:00 am – 8:45 am

**How Big is Your Carbon Footprint?**

Greenhouse gas emissions continue to be a critical issue for all corporations. Take away an update on current legislative efforts, learn how to calculate the "carbon footprint" for your organization, and find out what can be done with that "footprint" once you have it. Discuss specific reporting requirements and protocols in the United States, current and pending legislation and carbon markets.  
*Paul Hepperla, Director of Energy Services, Verisae, Inc.*

8:45 am – 9:15am

**GreenChill Update**

GreenChill is gaining momentum in the industry. Discover why leading retailers are participating in this partnership, how it can benefit your organization, early results of benchmarking performance and the status of retrofit guidelines.  
*Keilly Witman, Communication Specialist, Office of Atmospheric Programs, U.S. Environmental Protection Agency*

9:15 am – 9:30 am

**EPA Update**

Recent regulatory activities may impact your organization. Learn the status of EPA initiatives such as refrigerant emission regulations and R-22 phase-out.  
*Julius Banks, Team Leader, Refrigerant Recovery and Recycling, Stratospheric Protection Division, U.S. Environmental Protection Agency*

9:30 am – 10:00 am

**Break**

*Sponsored by HillPHOENIX, Inc.*

10:00 am – 10:45 am

**What Are They Thinking in Washington? Regulatory/Legislative Update**

Various arms of the federal government are working to reduce use of ozone-depleting substances and greenhouse gas emissions, yet their efforts may be in conflict. Learn about the various environmental legislative and regulatory activities and how they may impact your organization.  
*Sheila Miller, Partner, Keller and Heckman, LLP*

10:45 am – 11:15 am

**CO2 – Retail Case Study**

Discover why a leading retailer has embraced CO2. Engineering considerations, pros/cons and lessons learned will be shared.  
*Benny Smith, Director of Facilities, Golub Corporation*  
*Mark Hankle, Mechanical Engineer, Price Chopper Supermarkets*

11:15 am – 12:00 pm

**U.S. Energy Infrastructure – Trends and Challenges**

The Energy Information Administration forecasts that electricity consumption will increase by at least 40 percent by 2030. Gain a better understanding of the fundamental drivers contributing to the rising cost of energy. Hear why distribution systems must be upgraded and expanded; a diverse fuel mix is needed to generate electricity; new power plants are needed to support increased demand for electricity; and the transmission infrastructure must be expanded.  
*Steve Kiesner, Director, National Accounts, Edison Electric Institute*

12:00 pm – 1:30 pm

**Luncheon/Virtual Supermarket Tour**

*Sponsored by Arneg, Inc.*

1:30 pm – 2:30 pm

**Concurrent Breakouts**

These hands-on, interactive sessions provide a great opportunity for in-depth discussion with your peers.

**SAVE ENERGY** **REDUCE YOUR CARBON FOOTPRINT**

- Controls 101**  
 Get back to basics with an overview of a conventional supermarket control system. Hear explanations of common terms, descriptions of typical components and their function within the system, and an overview of standard control systems architecture.  
*Mike Framarin, Mechanical Engineer, The Great A&P Tea Co., Inc.*
- Installation 101**  
 Performance and maintenance costs of refrigeration systems are impacted by the quality of the installation. Take away best practices related to the installation of:
  - Refrigerant piping
  - Insulation
  - Walk-in coolers/freezers
  - Refrigerated cases.*Sandy Sandahl, Refrigeration Group Lead, Target Corporation*
- Refrigerant Management/Leak Checking 101**  
 Take away best practices for managing refrigerant use and identifying leaks. Hear how one retailer improved the refrigerant management process. Learn about all aspects of leak checking from new construction to service work, leak checking methods and available tools.  
*John Thurman, Advanced Refrigeration and Air-Conditioning*  
*Jon Scanlan, Service Administrator, Hy-Vee, Inc.*
- Copper Theft (Discussion Group)**  
 Share experiences with copper theft and take away best practices to prevent future theft.  
*Steve Sloan, Refrigeration/Energy Program Manager, Publix Super Markets, Inc.*
- R-22 Retrofit – Retail Case Study**  
 A number of factors, such as cost and availability, should be considered when contemplating a switch to R-22. From a retail case study, learn the issues associated with conversion to alternative refrigerants, including system capacity, energy efficiency, component changes, oil changes and line sizing.  
*Richard Royal, P.E., Sr. MEP Engineer, Prototype and New Format Development, Wal-Mart Real Estate*
- Recommissioning – Strategies, Tactics and Solutions**  
 Take away best practices for recommissioning your stores, including:
  - Getting started
  - Determining which systems and equipment to include
  - Understanding store variances
  - Implementing the program (in-house or outsource)
  - Measuring success
  - Maintaining commissioned systems
  - Maintaining commissioning program*Carol Duquette, Vice President of Design Services and Maintenance, Wegmans Food Markets*  
*Robert Sperl, Store Maintenance Division Manager, Wegmans Food Markets*  
*Keith Trusky, Store Maintenance Division Manager, Wegmans Food Markets*

*Rich Kelley, Lead Mechanical Engineer, Wegmans Food Markets*  
*Jim Vannan, Manager, Demand Sale Management, Wegmans Food Markets*  
*Joel Dittman, Controls Project Manager, Construction, Wegmans Food Markets*

- Secondary Coolant 101**  
 Learn the basics of installing, starting up and trouble-shooting a secondary coolant system. Find out if a secondary coolant system would be effective in your stores.  
*Rusty Walker, Corporate Trainer, HillPHOENIX Learning Center, HillPHOENIX, Inc.*

2:45 pm – 3:45 pm

**Concurrent Breakouts (Repeat)**

4:00 pm – 5:00 pm

**Concurrent Breakouts (Repeat)**

6:00 pm

**Social Event**  
 Always a conference highlight. Don't miss this chance to mingle with friends and colleagues in a festive atmosphere with great food and music.  
*Sponsored by [KeepRite Refrigeration](#)*

*Wednesday, September 10, 2008*

7:00 am – 8:00 am

**Continental Breakfast**

8:00 am – 10:00 am

**Design Charrette**  
 Learn the key design practices and principles that help reduce energy consumption in the systems and building envelope for retail spaces. Discover green building opportunities for new and existing buildings. Review the design charrette process and take home new ideas to reduce energy costs in your stores.  
*Representative, New York State Energy Research and Development Authority*

10:00 am – 10:15 am

**Break**  
*Sponsored by [HillPHOENIX, Inc.](#)*

10:15 am – 11:00 am

**Future Vision – Lighting Update**  
 Explore new sustainable lighting technologies and applications. Find out when new technologies will be available, which will be most applicable to retail and how they can be used in your stores. Learn what's next so you can better plan future design strategies, remodels and retrofits.

11:00 am – 12:00 pm

**Technician Shortage – Find, Train and Keep the Best**  
 Take away great strategies for recruiting, training and retaining technicians. Hear best practices and tried and true tactics from both retailers and contractors.  
*Jonathan Perry, Director, Energy and Maintenance, Farm Fresh, LLC*  
*John Lollar, President, Richmond Refrigeration*  
*Dan Steffen, Vice President, AAA Refrigeration*

12:00 pm

**Conference Adjourns**

# CONFERENCE INFORMATION

## CONFERENCE REGISTRATION

Mail or fax (credit card payments only – 202.220.0830) your registration form to FMI Education, P.O. Box 758884, Lockbox 758884 Baltimore, MD 21275-8884. Registration questions should be addressed to Cliff Pratt at 202.220.0828 or cpratt@fmi.org.

## REGISTRATION FEE

Includes meeting materials, continental breakfasts, breaks, lunches and receptions. Fee does not include hotel accommodations. NOTE: To qualify for FMI member rates - every participant must be an employee of an FMI member company. An FMI member is either a retailer or wholesaler paying annual dues to FMI. An associate member is a supplier company paying annual associate member dues to FMI. All others are considered non-members.

Note: Walk-in registrations accepted only if accompanied by cash, company check or credit card in payment of the registration fee.

Member fee: (\$745 per person if three or more (paid) attend from the same member company.)

Associate member fee: \$1,125 per person  
Non-member fee: \$1,350 per person

## CANCELLATIONS/REFUNDS GENERAL CANCELLATION POLICY:

100% if cancellation is received by COB August 29; 60% if received by COB September 4. If registration is not cancelled by September 4, registrant is responsible for payment of full registration fee.

For more information regarding FMI administrative policies, such as complaint and/or refund, please contact Cliff Pratt at 202.220.0828 or cpratt@fmi.org.

## HOTEL INFORMATION

FMI does not arrange hotel accommodations. Conference attendees should make their hotel reservations directly with:

OMNI Orlando Resort at Champions Gate  
1500 Masters Blvd  
Champions Gate, FL 33896  
Phone: 407.390.6664

A block of sleeping rooms (\$179 single/double) will be held until August 29. Reservation requests received after this date will be confirmed subject to availability. Be sure to identify yourself as an attendee of the FMI Energy & Technical Services Conference. Rooms will not be available for occupancy until 3:00 pm, so make your plans accordingly. Checkout time is 12:00 pm.

## DEPOSIT:

The hotel requires one night's deposit for all reservations, unless guaranteed with a major credit card.

## CANCELLATION:

To avoid a cancellation charge, all guaranteed rooms must be canceled 72 hours prior to arrival. If you have any questions, please call the Omni at 407.390.6664.

## AIRLINE INFORMATION

FMI has negotiated discounts for attendees of this event. Earn a 2-10% discount off applicable fares, including first class. Receive an additional 5% discount if you purchase your ticket at least 30 days in advance of your scheduled travel. Or, choose area/zone pricing, which offers set airfare prices based upon geographical locations. Discounts apply to all domestic segments of all United Airlines, United Express, TED and United code share flights (UA\*) operated by US Airways Express and Air Canada.

International attendees will receive a 10% discount off the lowest applicable fare (including Business Class), or a 15% discount off the fully refundable, unrestricted coach fare when they call their local United Airlines reservation number and refer to Meeting ID number 509RK. An additional 5% discount will apply when tickets are purchased at least 60 days in advance of travel dates. Discounts apply to United and Lufthansa flights.

This exceptional offer is available to FMI Energy & Technical Services Conference participants only!

United Airlines  
8:00 am - 10:00 pm Daily/Eastern Time  
800.521.4041  
Please refer to #509RK

## CAR RENTAL INFORMATION

Avis Rent A Car is the official car rental provider for this meeting. Special discounted rates are available to all attendees and include unlimited free mileage. Call Avis at 800.331.1600 or log on to [www.avis.com](http://www.avis.com) and request AWD#B235499. International attendees may fax their reservation requests to 918.621.4821.

## CONFERENCE ATTIRE

Business casual for all conference events.

## CONFERENCE OR AGENDA QUESTIONS?

Contact Aileen Dullaghan Munster at 202.220.0704 or [adullaghan@fmi.org](mailto:adullaghan@fmi.org) or Ben Quigley at 202.220.0716 or [bquigley@fmi.org](mailto:bquigley@fmi.org). Please visit FMI's web site: [www.fmi.org/events/](http://www.fmi.org/events/).

# REGISTRATION FORM

FMI ENERGY & TECHNICAL SERVICES CONFERENCE  
OMNI ORLANDO RESORT AT CHAMPION'S GATE  
ORLANDO, FLORIDA. SEPTEMBER 7-10, 2008

To register on-line, go to [www.fmi.org/events/](http://www.fmi.org/events/), select Energy & Technical Services Conference, click on "register now" and follow the instructions. Registration questions? Phone Cliff Pratt, Registrar, 202.220.0828 ([cpratt@fmi.org](mailto:cpratt@fmi.org))

Company \_\_\_\_\_ Phone \_\_\_\_\_

Mailing Address \_\_\_\_\_ Fax \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Confirm to \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

Last \_\_\_\_\_ First Name \_\_\_\_\_ Badge Name \_\_\_\_\_ Mr./Ms. \_\_\_\_\_

Title \_\_\_\_\_ Email (required for confirmation) \_\_\_\_\_

## Registration Fee:

We can only process your registration with proper payment. (We are unable to send invoices for registration fees.)

### FMI Retailer/Wholesaler Member:

☐ \$795 per person

☐ \$745 if 3 or more (PAID)  
from the same retailer/  
wholesaler company attend

### FMI Associate Member:

☐ \$1125 per person

### Non-Member:

☐ \$1350 per person

☐ Golf Tournament: No charge. There is a maximum of 2 players per vendor company and retailers/wholesalers receive first open slots. Attendees will be notified via email by 8/25/08 if they are registered to play.

## Payment Information:

If paying by check, return this registration form w/ check to: P.O. Box 758884, Lockbox #758884, Baltimore, MD 21275-8884. Ref. No.: 3600-004-0256

☐ Enclosed is my check for \$ \_\_\_\_\_ (U.S. funds drawn on a U.S. Bank - payable to Food Marketing Institute for my registration fees.)

If paying by credit card, fax this form with credit card information to 202.220.0830

☐ Please charge \$ \_\_\_\_\_ to my: ☐ Visa ☐ Mastercard ☐ American Express

Account No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Card Holder Name (please print) \_\_\_\_\_

Card Holder Signature (must sign to be valid) \_\_\_\_\_

**Cancellation:** Notify registrar in writing by email to [cpratt@fmi.org](mailto:cpratt@fmi.org) or fax 202-220-0830 by September 4, 2008. A full refund is granted when a cancellation is received prior to August 29, 2008. A 60% refund is granted if cancellation is received after August 29, 2008 but prior to September 4, 2008. No refund if notification is received September 4, 2008 or later.

**Hotel Information:** Please make room reservations with the Omni Orlando Resort at ChampionsGate by calling the hotel directly at 1.800.843.6664. The cutoff date for securing a room at the program rate of \$179 is August 13. We encourage you to make your reservations early, as the hotel may sell-out before this date. After August 13, reservations will be accepted on a space-available basis and higher rates may apply. Be sure to refer to the FMI Energy & Technical Services Conference for the reduced rate.

### FMI Use Only:

Batch Date: \_\_\_\_\_ Amount Received: \_\_\_\_\_ Check # \_\_\_\_\_

Account No.: 3600-004-0256

**FAX COMPLETED FORM WITH CREDIT CARD  
INFORMATION TO: 202.220.0830**

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