

FMI'S 2003 HUMAN RESOURCES/TRAINING & DEVELOPMENT CONFERENCE

September 21-24, 2003 • Wyndham City Center Hotel • Washington, DC

WE OFFER THE FOLLOWING BENEFITS:

- **General Sessions** on "big picture" issues impacting our industry, including supermarket and HR trends, business ethics, measuring HR's ROI, and retail success stories.
- **Concurrent Seminars** providing cutting-edge information on ongoing challenges like controlling benefit costs, employee relations, creative training, and management development.
- **Interactive Clinics** offering hands-on help in managing mentoring, recognizing high-performers, dealing with sexual harassment, developing high-impact teams, and more.
- **Facilitated Forums** over breakfast, for peer-to-peer discussions on diversity, recruitment, leadership assessment, and other hot topics.
- **Sponsor Showcase** where you can meet with suppliers whose products and services have industry-specific applications.
- **Social Events** to network with peers, including an opening dinner and kick-off speaker on the FISH! Philosophy, and a guided tour of our nation's capital at night.
- **Store Tours** of a variety of supermarket formats in the greater Washington area.
- **HR Awards:** Join us in reviewing, choosing, and recognizing the "best of the best" programs in human resources and training – first at a general session presentation, culminating in a Gala Awards Event.

PLEASE JOIN US!

WANTED:

- Peers/advisors to spend quality time with, on an annual basis.
- Must be willing to share and compare as well as provide a shoulder to cry on or a platform to crow from.
- Grocery experience required.
- Equal opportunity listener/participant.
- To apply, contact the Food Marketing Institute at 202-452-8444, www.fmi.org.

Mike Gantt
Senior Vice President, Human Resources
Bashas' Inc.

Bill Stubbs
2003 Conference Co-Chair
Director, Management Development
Bi-Lo, Inc. and Bruno's Supermarkets, Inc.

Monda Driscoll
Learning Services Manager
Big Y Foods, Inc.

Sue Cunningham
Manager, Learning & Development
Clemens Markets, Inc.

Jill Jennings
Senior Vice President
Human Resources
Commissio's Inc.

James Mack
2003 Conference Co-Chair
Director, Human Resources
Food Lion, LLC

Larry Mulrey
2002-2004 Committee Chair
Director, Human Resources
Foodmaster Supermarkets, Inc.

Frank Ray
Vice President, Human Resources
Harps Foods Stores

Joe O'Connor
Director, Human Resources
Heinen's Supermarkets

Jane Knaack-Esbeck
Vice President, Human Resources
Hy-Vee, Inc.

Jim McLaughlin
Director, Training and Organizational Development
The Kroger Co.

Tony Scibelli
Director of Organizational Development
The Penn Traffic Company

Doug Shorey
Senior Manager, Corporate Training
Raley's

Joe Curtin
Director of Recruiting, Training & Development
Roche Bros.

Wendy Kennedy
Director, Human Resources/Training & Development
Save Mart Supermarkets

Dan Guilmette
Human Resources Director, NH/VT
Shaw's Supermarkets, Inc.

Peter Hanan
Chief Operating Officer
Superquinn

Tony Fitzpatrick
Corporate Director, Human Resources
Wayfield Foods

Trey Horack
Manager of Field Training & Development
Winn-Dixie Stores, Inc.

Are you longing for the companionship and support of people who really understand you and what you're going through? If so, we're the place for you! At FMI's 2003 Human Resources/Training & Development (HR/T&D) Conference, the premier industry event for supermarket human resources and training executives, you can satisfy your professional thirst, learn new things and network all at the same time.

Your colleagues on the FMI HR/T&D Committee have met with FMI staff experts and put together a fantastic program that you won't want to miss. For those of you who attended last year's meeting in Scottsdale, you'll be happy to know that we've read your evaluations, thoughtfully considered your suggestions, and worked hard to craft what we think is the best conference yet!

This is must-attend conference for all who want the opportunity to grow professionally as well as to greet old (and make new) friends, in one of the most challenging and fast-changing disciplines in this (or any) industry.



REGISTRATION FORM

FMI's 2003 HUMAN RESOURCES/TRAINING & DEVELOPMENT CONFERENCE

September 21 - 24, 2003 • Wyndham City Center • Washington, D.C.

To register online, go to www.fmi.org/events, select Human Resources/Training & Development Conference, check on "register online" and follow the instructions.

Registration Questions? Contact Elizabeth Newton at enewton@fmi.org

PLEASE FILL OUT ALL THE INFORMATION BELOW AND DUPLICATE THIS FORM FOR ADDITIONAL REGISTRANTS.

Please Type:

COMPANY INFORMATION

Company: _____ Member #: _____

Mailing Address: _____

City: _____ State/Province: _____ Country: _____ Zip/Postal Code: _____

Phone: _____ Fax: _____ E-mail: _____

Confirm To: _____ Phone: _____

REGISTRANT

☐ Mr. ☐ Ms. Last: _____ First: _____

Title: _____ Badge Name: _____

☐ Companion Name (no fee): _____

REGISTRATION FEE

(PAYMENT OF FEE MUST BE RECEIVED PRIOR TO THE CONFERENCE. SORRY, WE CANNOT BILL.)

Member:

☐ 1 \$650 per person

Associate Member:

☐ 4 \$935 per person

Non-Member:

☐ 6 \$1,100 per person

☐ 2 \$600 per person (if three or more attend from the same FMI-member company)

Note: Every participant - to qualify for FMI member rates - must be an employee of an FMI-member company. Please remember, an FMI member is either a retailer or wholesaler paying annual dues to FMI. An associate member is a supplier company paying annual associate member dues to FMI. All others are non-members.

PLEASE CHECK THE FOLLOWING OPTIONS THAT APPLY TO YOU

☐ 9 first-timer

Number of Stores: _____

☐ 10 responsible for HR

Number of employees: _____

☐ 11 responsible for T&D

Union/Nonunion (circle one)

☐ 12 responsible for both HR and T&D

Retailer/Wholesaler/Both (circle one)

☐ 13 I plan to attend the store tours on Sunday afternoon.

☐ 14 I plan to attend the Tuesday evening tour of Washington.

PAYMENT INFORMATION

Mail this form to: Food Marketing Institute, P.O. Box 85080, Lockbox #4317, Richmond, VA 23285-4317.

Fax this form (with credit card payment only) to: 202/220-0878.

☐ Enclosed is my check (U.S. funds-payable to Food Marketing Institute) for the cost of _____ registrations

☐ Please charge \$_____ to my: ☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS ☐ DISCOVER

Account #: _____ Exp. Date: _____

Card Holder Name (Please Print): _____

Card Holder Signature (MUST SIGN TO BE VALID): _____

Cancellations: Full refund if notification is received by September 12. 60% refund if received by September 19.

NO REFUND IF NOTIFICATION IS RECEIVED AFTER SEPTEMBER 19. Please e-mail cancellations/substitutions to enewton@fmi.org.

HOTEL INFORMATION

Fee does not include hotel accommodations. Hotel Reservations must be made by **August 29th** directly with the Wyndham City Center Hotel, 1143 New Hampshire Avenue, NW, Washington, DC 20037, 202/775-0800 (\$157 single/double).



FMI is committed to participation in its programs by persons with disabilities. ☐ Please check if you need special assistance.

Please specify your needs: _____



Acct. # 3600/10/004-0204

In general, Treasury regulation 1.162-5 permits an income tax deduction for educational expenses undertaken to maintain and improve professional skills.