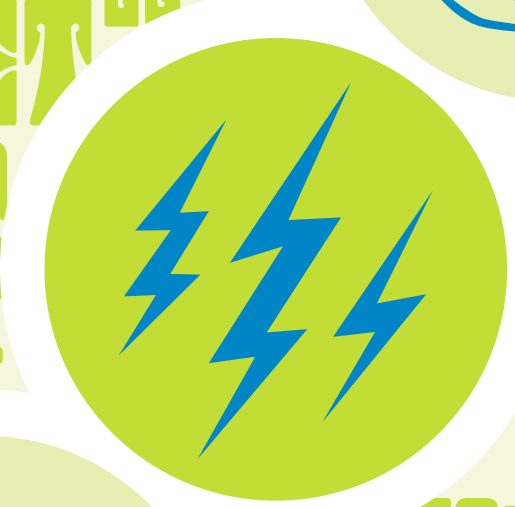




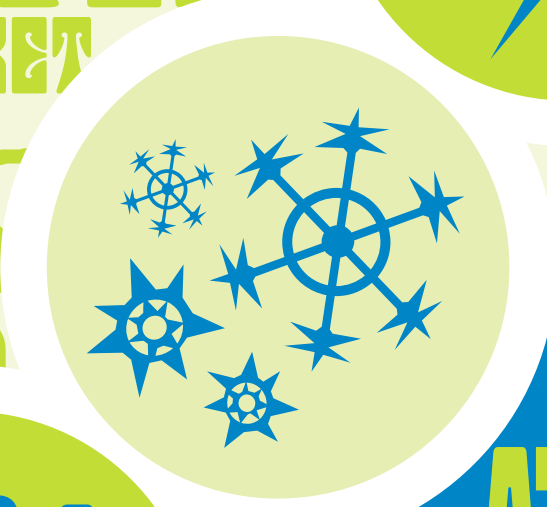
24TH ANNUAL ENERGY AND TECHNICAL SERVICES CONFERENCE



SUPERMARKET ENGINEERING
CONFERENCE DESIGNED BY
SUPERMARKET
ENGINEERS
FOR SUPER-
MARKET
ENGINE-
ERS



THE
OPTIMAL
SUPER
MARKET
DESIGNING
OPERATING
AND MAINTAINING
YOUR SUPER
MARKET
FOR PEAK EFFICIENCY



SEPTEMBER
7TH THRU 10TH

AT THE WESTIN
SEATTLE
SEATTLE, WASHINGTON

2009 SUPERMARKET EXPERTS

SUPERMARKET SPECIFIC CONTENT

GLEN BARRETT
Senior Manager, DSM
Albertsons, Inc.

VAN D. BAXTER
Building Equipment Group,
Engineering Science &
Technology Division
Oak Ridge National
Laboratory

CHRIS BRICKMAN
Associate Principal
McKinsey & Company

TERESA BURRELSMAN
Associate Green
Building Consultant
LEED Accredited Professional
Paladino & Company, Inc.

ERIC CORRIE
Manager, Refrigeration
Engineering
Shaw's Supermarkets

JOHN DAVENPORT
Chief Operating Officer and
Chief Technology Officer
Fiberstars

JOHN DOMINO
Vice President, Real Estate,
Design and Construction
SUPERVALU

RAMIN FARAMARZI
Project Manager,
Refrigeration and
Thermal Test Center
Southern California Edison

DON FISHER
President/CEO
Fisher-Nickel, Inc.

GLENDIA JOHNSON
Central Alarms Coordinator
Schnucks Markets

JAMES KIRK
Corporate Utility Manager
The Great A&P Tea
Company, Inc.

MALCOM LEWIS
President
CTG Energetics Inc.

TRACY LINDSEY
Director, FF&E Purchasing
& Plan Development
Wild Oats Markets

JOEL LOVELAND
Associate Professor,
Department of Architecture
Co-Director, UW Regional
Daylighting Laboratory
University of Washington

TOM MURPHY
President
Peak Tech Consulting

DOUG SCOTT
President
VaCom Technologies

DOUG STUKENBORG
Engagement Manager
McKinsey & Company

DAVID TOMICKI
Corporate Director,
Engineering
The Great A&P Tea
Company, Inc.

ROB UHL
Senior Refrigeration Engineer
Safeway Inc.

RICHARD C. WURTZ
Manager, Refrigeration Services
Fresh Brands Distributing, Inc.

DEBORAH WHITE
Associate General Council,
Regulatory Affairs
Food Marketing Institute

- ✦ Explore total cost of ownership or life cycle costs with regard to refrigeration and HVAC systems.
- ✦ Gain insight into the commissioning process of new, acquired and remodeled supermarkets.
- ✦ Investigate energy-efficient technologies for supermarket display cases.
- ✦ Revisit the requirements surrounding leak rate detection, repair, reporting and compliance as required by the EPA.
- ✦ Hear from and share with other retailers refrigerant management best practices in retailer-only discussion groups.
- ✦ Delve into the world of IT terminology and walk away with a better understanding of the requirements needed to install today's high-tech systems.
- ✦ Learn about alternative power options currently being used by retailers as well as renewable energy credits.
- ✦ Take an in-depth look at experiences to date with secondary loop applications in supermarkets.
- ✦ Examine the Leadership in Energy and Environmental Design (LEED) certification, the obstacles that exist in current modeling methods and the strategies for overcoming them.
- ✦ Concentrate on key principals for supermarket HVAC systems as well as explore innovative HVAC systems currently in operation at various supermarkets.



CONFERENCE SCHEDULE

SUNDAY, SEPTEMBER 7

6:30-7:00 am	Continental Breakfast
7:00 am	Depart for Golf Tournament
3:00 pm	Registration/Check-in
4:30-5:00 pm	Retailer Welcoming Reception (Retailers Only)
5:00 -6:30 pm	Manufacturer/Retailer Exchange
6:30-7:30 pm	Welcoming Cocktail Reception

3:15-4:15 pm	Breakouts Repeat
4:30-5:30 pm	Breakouts Repeat
6:00-7:30 pm	Manufacturer/Retailer Exchange

MONDAY, SEPTEMBER 8

6:45 am	Registration/Check-in
7:00-8:00 am	Breakfast
8:00-8:15 am	Opening Remarks and Introductions
8:15-9:00 am	Understanding and Using Total Cost of Ownership Information
9:00-10:00 am	Supermarket Commissioning: Designing, Operating and Maintaining Peak Efficiency
10:00-10:30 am	Break
10:30-11:30 am	Peak Efficiency Display Cases
11:30 am-12:15 pm	Update on Section 608
12:30-1:45 pm	Luncheon with Entertainment
2:00-3:00 pm	Breakouts (6)

Each breakout session will repeat three times allowing you to attend up to three of the following sessions.

- Supermarket Refrigeration Best Practices
(Retailers Only)
- Emergency and Case Lighting
- A Technology Primer: Understanding the
Information Technology World
- Alternative Power Options
- The Road to In-House Monitoring
- Alternative Refrigeration Systems

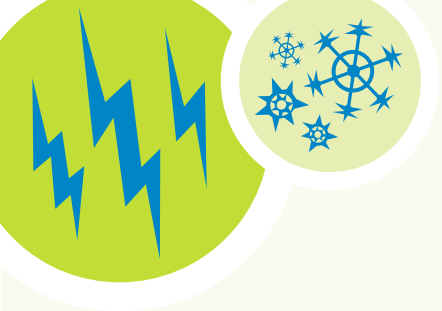
TUESDAY, SEPTEMBER 9

7:00-8:00 am	Breakfast
8:00-9:00 am	In Search of the Optimal Refrigeration System: Retailer Case Studies
9:00-10:00 am	Supermarket Air Balance and Pressurization: The Impact of Hoods on Supermarket HVAC
10:00-10:30 am	Break
10:30-11:30 am	Supermarket Load Calculations and Air Balance
11:30 am-12:30 pm	In Search of the Optimal HVAC System: Retailer Case Studies
12:30-1:00 pm	Brief Overview of Store Tours
1:15 pm	Boxed lunch pick-up/Board buses for store tours
1:45 pm	Depart for Store Tours
6:00 pm	Social Event

WEDNESDAY, SEPTEMBER 10

7:00-8:00 am	Breakfast
8:00-9:00 am	The Optimal Lighting System: Is Daylighting the Answer?
9:00-10:15 am	LEEDS and Modeling
10:15-10:45 am	Break
10:45-11:45 am	The Optimal Supermarket: Retailer Case Studies
11:45-Noon	Closing Remarks





SEATTLE STORE TOURS

This year's conference will feature store and facility tours. Participants will be taken by bus to visit three unique sites highlighting innovative engineering and merchandising features. This year's destinations include: **Larry's Markets, The Lighting Design Lab, and Town & Country Markets, Inc.**

MANUFACTURER/ RETAILER EXCHANGE

Sunday, September 7th, 5:00-6:30pm

Monday, September 8th, 6:00-7:30pm

This annual open symposium allows manufacturers and retailers an opportunity to discuss engineering problems and new possibilities for system design. Participating companies will have technical staff on hand to discuss critical issues with retailers and answer questions.

CONFERENCE SPONSORS

Emerson Climate Technologies
Husmann Corporation
Johnson Controls/PENN
KeepRite Refrigeration
Munters Corporation
National Refrigerants, Inc.
Seasons *4
Zero Zone

GOLF TOURNAMENT AT WILLOWS RUN

Located in the Sammamish Valley, Willows Run is a beautiful championship caliber golf course complex. Heron Links is a par three course that offers all golfers the opportunity to fine tune their game. The course features nine par threes ranging from 86 to 170 yards, with all grass tees for both adult and junior players. Water comes into play on seven of the holes and three have bunkers.



REGISTRATION FORM

24TH ANNUAL ENERGY AND TECHNICAL SERVICES CONFERENCE

The Westin Seattle — Seattle, WA — September 7-10, 2003

To register on line, go to www.fmi.org, select Energy & Technical Services Conference, click "register online" and follow the instructions.
Mail to: Food Marketing Institute • P.O. Box 85080, Lockbox #4317, Richmond, VA 23285-4317
or fax this form with credit card information to (202) 220-0878
Registration questions? Contact Elizabeth Newton at enewton@fmi.org

PLEASE PRINT

Company _____ Member #: _____

Mailing Address _____

City _____ State/Province _____ Zip/Postal Code _____ Country _____

Phone: Area (____) No. _____ Fax: Area (____) No. _____ E-Mail _____

Confirm to _____ Title _____

Last Name

First Name

Badge Name

Title

☐ Mr.

☐ Mrs.

Companion Name _____

(only allowed to attend social functions)

Please mark if attending:

- ⁹ ☐ Tuesday, September 9 – Social Event Attendance _____ how many?
¹⁰ ☐ Tuesday, September 9 – Store Tours Attendance _____ how many?

REGISTRATION FEE:

- ¹ ☐ FMI Members*: \$650 per person
² ☐ \$600 per person if three or more paid registrants attend from the same FMI member company
⁴ ☐ Associate Member*: \$935 per person
⁶ ☐ Non-members: \$1,100. per person

* Every participant – to qualify for FMI member rates – must be an employee of an FMI-member company. Please remember an FMI member is either a retailer or wholesaler paying annual dues to FMI. Associate member is a supplier company paying annual associate member dues to FMI. All other cases are non-members.

NOTE: Payment is required in advance to attend conference. Walk-in registrations will only be accepted if accompanied by cash, company check or credit card in payment of the registration fee. Sorry, we cannot bill.

CANCELLATIONS: Full refund if notification is received prior to one week (August 29 COB) before meeting; 60 percent refund if less than one week's notification. NO REFUND IF NOTIFICATION IS RECEIVED AFTER SEPTEMBER 5.

☐ Enclosed is my check (U.S. funds drawn on a U.S. bank— payable to Food Marketing Institute) for my registration fees. Wire transfers acceptable in U.S. funds.

☐ Please charge \$ _____ to my: ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover Card

Account No. _____ Exp. Date _____

Card Holder Name (please print) _____

Card Holder Signature (must sign to be valid) _____

Note: Please make room reservations directly with The Westin Seattle (206) 728-1000 by August 11, 2003.



FMI is committed to participation in its programs by persons with disabilities.

☐ Please check if you need accommodations.

Please specify _____



CONFERENCE INFORMATION

CONFERENCE REGISTRATION

Mail or fax (202)220-0878 registration form to Food Marketing Institute, 655 15th Street, NW, Washington, DC 20005. If you have registration questions, call Elizabeth Newton (202)220-0711. Conference content questions can be directed to Chad Stark (202)220-0706.

REGISTRATION FEE

Fee includes all meeting materials, continental breakfasts, coffee breaks, lunches, and receptions. Fee does NOT include your hotel accommodations or airfare. NOTE: Every participant – to qualify for FMI-member rates – must be an employee of an FMI-member company.

Please remember an FMI member is either a retailer or wholesaler paying annual dues to FMI. An associate member is a supplier company paying annual associate member dues to FMI. All others are non-members. Walk-in registrants must present payment of the registration fee in the form of cash, company check, or credit card.

Member Cost: \$650.00 per person; \$600.00 per person if three or more (paid) attend from the same member company

Associate Member Cost: \$935.00 per person

Non-Member Cost: \$1,100.00 per person

CANCELLATIONS

Full refund if notification is received prior to one week before meeting; 60 percent refund if less than one week's notification. NO REFUND IF NOTIFICATION IS RECEIVED AFTER SEPTEMBER 6. (COB) IF REGISTRATION IS NOT CANCELLED BEFORE START OF MEETING, REGISTRANT WILL BE RESPONSIBLE FOR PAYING FULL REGISTRATION FEE.

HOTEL RESERVATIONS

FMI does not arrange hotel accommodations; they should be made directly with the hotel. A block of sleeping rooms (\$169 single/double occupancy) will be held at The Westin Seattle (1900 Fifth Avenue, Seattle, WA 98101) for our attendees until August 11. Reservation requests received after this cutoff will be confirmed on an availability basis. All sleeping room accommodations are subject to applicable taxes.

Make your reservations directly with the hotel (206)728-1000 and be sure to identify yourself as an attendee at the FMI Energy & Technical Services Conference to receive the special conference rate. Reservations are subject to cancellation unless guaranteed by a major credit card or one night's deposit.

SPECIAL AIRFARES

Delta and United Airlines, FMI's official carriers for the FMI Energy & Technical Services Conference, are offering discounted airfares to attendees. Call Delta or United today to take advantage of these special offers!

Delta Airlines

8:00 am – 11:00 pm Daily (EST)

800-241-6760

Please refer to #DMN190080A

United Airlines

8:00 am – 10:00 pm Daily (EST)

800-521-4041

Please refer to #509RK

CONTINUING EDUCATION UNITS

The Association of Energy Engineers (AEE) and Food Marketing Institute (FMI) have formed a strategic alliance. As part of this alliance, AEE will recognize continuing education credits (CEU's) awarded by FMI for the purpose of maintaining AEE certification.

The Food Marketing Institute is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Nashville, TN 37219-2417. Telephone 615/880-4200. Website: www.nasba.org.



PLANNING COMMITTEE

Kathy Loftus (Chairman)

Shaw's Supermarkets

Robert Bittner

Giant Food Inc.

Rick Crittenden

Wegmans Food Markets, Inc.

Edward Estberg

Raley's

David Kelly

Pathmark Stores, Inc.

Gary Kuchyt

Big Y Foods

Rob Uhl

Safeway Inc.

Scott Moore

Albertson's Inc.

John Muller

Schnuck Markets, Inc.

Mark Rohrbach

Clemen's Family Markets, Inc.

Steve Sloan

Publix Super Markets, Inc.

Cliff Timko

Giant Eagle, Inc.

Chad Stark

Food Marketing Institute



If you have any questions or need additional information contact:

Chad Stark or Danielle Smith
Food Marketing Institute
655 15th Street, NW
Washington, DC 20005

Telephone: (202) 452-8444
FAX: (202) 220-0878
(202) 220-0877
E-mail: energy@fmi.org