



## **FMI Associate Member Search Results**

This search was performed on 09/09/2025 at 09:36 PM

If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
251 18th Street S., Suite 1200  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Aptaris

Address: 2502 N. Rocky Point Drive  
Suite 1070  
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: [www.GoAptaris.com](http://www.GoAptaris.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

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## Country Fresh

Address: P.O. Box 814  
Grand Rapids, MI 49518

Tel: 616-243-0173

Website: [www.enjoycountryfresh.com](http://www.enjoycountryfresh.com)

Parent Company: DFA

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## Danfoss

Address: 11655 Crossroads Circle  
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: <https://www.danfoss.com/en-us/>

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration; Store Design

Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.

Primary Contact: Mr. Dean Groff  
Sales & Service Manager

Brands: ADAP - KOOL  
Alsense

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## Dearing & Company

Address: 2186 Chickadee Court  
OFallon, MO 63366-4541

Tel: 314-276-4346

Website: <https://dearingco.com/about>  
[www.dearingco.com](http://www.dearingco.com)

Products / Services: Other

Primary Contact: Mrs. Jill Dearing  
CEO

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## DecisionNext, Inc

Address: 3245 Geary Blvd  
#590608  
San Francisco, CA 94159-3323



Tel: 415-272-7657

Website: [www.decisionnext.com](http://www.decisionnext.com)  
<https://decisionnext.com/>

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Technology Services

Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal  
CEO

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## DEEM LLC

Address: 11201 USA Parkway  
Suite 200  
Fishers, IN 46037-9204



Tel: 317-860-2990

Website: [www.deemfirst.com](http://www.deemfirst.com)

Products / Services: Energy Management; Technology Services

Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery  
Vice President, Refrigeration Division

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## Deloitte Consulting LLP

Address: 191 Peachtree Street  
Suite 2000  
Atlanta, GA 30303-1769

Tel: 404-220-1500

Website: [www.deloitte.com](http://www.deloitte.com)

Primary Contact: Mr. Art Ash  
Principal

Parent Company: Deloitte, LLP

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## Deloitte, LLP

Address: 30 Rockefeller Plaza  
New York, NY 10112-0015



Tel: 617-437-2000

Website: [www.deloitte.com](http://www.deloitte.com)  
[www.deloitte.ca](http://www.deloitte.ca)

Products / Services: Consulting Services

Primary Contact: Mrs. Michele Stoffel  
Strategic Marketing Planner, Retail and Consumer Products

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## Designer Greetings

Address: 11 Executive Ave  
Edison, NJ 08817-6007



Tel:

Website: <https://designergreetings.com/>

Products / Services: Other

Primary Contact: Kim Del Popolo  
Vice President of Sales

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## DFA

Address: 1405 N. 98th Street  
Kansas City, KS 66111-1865



Tel: 703-351-5022

Website: [www.dfamilk.com](http://www.dfamilk.com)

Products / Services: Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

Company Description: At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr  
DFA Dairy Brands, President

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## Dietz & Watson

Address: 5701 Tacony Street  
Philadelphia, PA 19135-4311



Tel: 215-668-9771

Website: [www.dietzandwatson.com](http://www.dietzandwatson.com)

Products / Services: Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic; Packaging; Perishables

Primary Contact: Louis Eni  
President and CEO

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## Digital Wave Technology

Address: 822 N. A1A Highway  
Suite 210  
Ponte Vedra Beach, FL  
32082-8213



Tel: 617-510-8029

Website: [www.digitalwavetechnology.com](http://www.digitalwavetechnology.com)

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Advertising/Marketing and Design; Technology Services; Other

Company Description:	<p>Digital Wave offers an incredibly unique, powerful, easy-to-use native AI platform that allows it and its customers to rapidly build enterprise applications. We are focused on the following value for our customers: significant improvements in efficiency, higher conversions, improved profitability, and speed to market.</p> <p>Digital Wave offers the following native AI Enterprise Solutions:</p> <ul style="list-style-type: none"> <li>* Product Information Management</li> <li>* Master Data Management</li> <li>* Category Management including management of web hierarchies.</li> <li>* Lifecycle price optimization</li> <li>* Promotion planning/optimization</li> <li>* Deal Management</li> </ul> <p>The company continues to build other new applications for brands and retailers.</p> <p>Digital Wave is also using AI as a copilot for solutions including auto-generation of:</p> <ul style="list-style-type: none"> <li>* Product attributes (including those most requested by customers in search, SEO, etc.)</li> <li>* Product content in brand voice (again including optimization for search)</li> <li>* Advertising content/digital campaigns that can be personalized to customers, regions, or individual consumers.</li> <li>* Data cleansing, identifying "holes" in our customers' master data and filling them in.</li> <li>* Other applications of AI to enhance sales and profitability and bring significant efficiencies to our customers</li> </ul>
Primary Contact:	Mary Scimone VP Strategic Initiatives
Brands:	Digital Wave Technology

## Diversey - A Solenis Company

Address:	1300 Altura Rd Suite 125 Fort Mill, SC 29708-7054	
Tel:	262-631-4001	
Website:	<a href="http://www.diversey.com">www.diversey.com</a>	
Products / Services:	Food Safety; Household Products/Cleaning/Supplies; Maintenance	

Company Description:	<p><b>Transforming Tomorrow Together</b></p> <p>Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.</p> <p>Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.</p> <p>We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.</p> <p>To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.</p> <p>The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.</p> <p>The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.</p>
Primary Contact:	<p>Brian Hajas</p> <p>Food Service, Hospitality &amp; Retail (FSHR) Sector Marketing Manager</p>
Brands:	Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

## DNR Sales & Marketing Strategy Advisors

Address:	<p>1212 S. Naper Blvd.</p> <p>Suite# 119</p> <p>Naperville, IL 60540-7349</p>
Tel:	847-209-9312
Website:	<a href="https://dnrstrategyadvisors.com/">https://dnrstrategyadvisors.com/</a>
Products / Services:	Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood
Company Description:	<p>DNR Sales &amp; Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional &amp; national scope experience. Spanning organizational areas from store operations &amp; layout planning, strategic sourcing &amp; procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.</p>



Primary Contact: Mr. Jason E. Resner  
President / Principal

Brands: Retail Grocery Consulting & Advisement

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## DoorDash

Address: 901 Market Street  
San Francisco, CA 94103-1729

Tel: 650-681-9470

Website:

Primary Contact: Charles Shoener  
Grocery Business Development

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## Dorin USA LLC

Address: 788 Campus Parkway  
Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: [www.dorin.com](http://www.dorin.com)

Products / Services: Equipment; Refrigeration

Company Description: Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors.

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## Drive Wheel

Address: 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622

Tel: 716-667-2313

Website: [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Theo Schweitz  
Owner

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## **dunnhumby**

Address: 1 Wacker Drive  
Suite 1610  
Chicago, IL 60606-2850

Tel: 57-4-3395412

Website: [www.dunnhumby.com](http://www.dunnhumby.com)

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Consulting Services

Company Description: dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world's most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley's.

Primary Contact: Mr John Froman  
Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

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## **Garelick Farms**

Address: 1199 W. Central Street  
Franklin, MA 02038-3109

Tel: 508-528-9000  
Website: [www.garelickfarms.com](http://www.garelickfarms.com)  
Primary Contact: Mr. Stephen Lincoln  
Executive Vice President  
Parent Company: DFA

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## **Kemps LLC**

Address: 1270 Energy Lane  
St. Paul, MN 55108-5225  
Tel: 651-379-6500  
Website: [www.kemps.com](http://www.kemps.com)  
Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands  
Primary Contact: Mr. Greg Kurr  
President and CEO  
Parent Company: DFA  
Brands: Kemps, Hood, Greens, Hager

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## **KSS Retail**

Address: 444 W. Third Street  
Cincinnati, OH 45202-3421  
Tel: 866-746-7180  
Website: [www.kssg.com](http://www.kssg.com)  
[www.KSSRetail.com](http://www.KSSRetail.com)  
Products / Services: Consulting Services; Merchandising Services; Technology Services;  
Other

Company Description:	<p>dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.</p> <p>dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.</p> <p>The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more</p>
Primary Contact:	Mr. Mark Hawtin Senior Vice President
Parent Company:	dunnhumby
Brands:	KSSPriceStrat, KSSRetail Heartbeat

## Mayfield Dairy Farms

Address:	126 Barber Court Birmingham, AL 35209-6418
Tel:	205-943-0265
Website:	<a href="https://www.mayfielddairy.com/">https://www.mayfielddairy.com/</a>
Email:	<a href="mailto:test@maxx.matrixgroup.net">test@maxx.matrixgroup.net</a>
Parent Company:	DFA

## Officine Mario Dorin

Address:	Via Aretina 388 -50061 Compiobbi, Fiesole - Firenze, Toscana Italy
Tel:	+39-055-623211
Website:	<a href="https://www.dorin.com/en">https://www.dorin.com/en</a>
Products / Services:	Energy Management; Equipment; Refrigeration



**Company Description:** Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

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**Parent Company:** Dorin USA LLC

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## **Reiter Dairy**

**Address:** 1961 Commerce Circle  
Springfield, OH 45504-2011

**Tel:** 216-745-1123

**Website:** [www.reiterdairy.com](http://www.reiterdairy.com)

**Primary Contact:** Mr. Daniel Farmer  
Vice President of Sales, Southern Division

**Parent Company:** DFA

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## **T.G. Lee Dairy**

**Address:** 315 N. Bumby Avenue  
Orlando, FL 32803-6029

**Tel:** 407-896-4757

**Website:** [www.tgleedairy.com](http://www.tgleedairy.com)

**Parent Company:** DFA

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