

# **FMI Associate Member Search Results**

This search was performed on 12/26/2025 at 12:17 PM

If you find information that needs to be updated, please email membership@fmi.org.

FMI 251 18th Street S., Suite 1200 Arlington, VA 22202 Phone: 202.452.8444 | Fax: 202.429.4519

### **Aptaris**

Address: 2502 N. Rocky Point Drive

Suite 1070

Tampa, FL 33607-1449



Tel: 813-202-8060

Website: www.GoAptaris.com

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology

Services

Company

Description:

**About Aptaris Software** 

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify

opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national

retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

# **Country Fresh**

Address: P.O. Box 814

Grand Rapids, MI 49518

Tel: 616-243-0173

Website: www.enjoycountryfresh.com

Primary Contact: Mr Jim Theodoroff

Plant Superintendent/QA Manager

Parent Company: DFA

### **Danfoss**

Address: 11655 Crossroads Circle

Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: https://www.danfoss.com/en-us/

Email: test@maxx.matrixgroup.net

Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration;

Store Design

Company Danfoss engineers advanced technologies that build a better, smarter

Description: and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems

and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more

than 100 countries.

Primary Contact: Mr. Dean Groff

Sales & Service Manager

Brands: ADAP - KOOL

Alsense

### **Dearing & Company**

Address: 2186 Chickadee Court

OFallon, MO 63366-4541

Tel: 314-276-4346

Website: https://dearingco.com/about

www.dearingco.com

Products / Services: Other

Primary Contact: Mrs. Jill Dearing

CEO

## **DecisionNext, Inc**

Address: 3245 Geary Blvd

#590608

San Francisco, CA 94159-3323



Tel: 415-272-7657

Website: www.decisionnext.com

https://decisionnext.com/

Email: test@maxx.matrixgroup.net

Products / Services: Technology Services

Company We're a highly focused SaaS AI company, simulating price and supply

Description: forecasts in commodity markets. These simulations are used to

recommend optimal buying and selling transactions.

Primary Contact: Mr. Michael Neal

CEO

### **DEEM LLC**

Address: 11201 USA Parkway

Suite 200

Fishers, IN 46037-9204



Tel: 317-860-2990

Website: www.deemfirst.com

Products / Services: Energy Management; Technology Services

Company DEEM is a commercial and industrial mechanical and electrical company

Description: centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers

HVAC Plumbing Electrical Refrigeration Industrial Piping Building

HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM

is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery

Vice President, Refrigeration Division

### Deloitte, LLP

Address: 30 Rockefeller Plaza

New York, NY 10112-0015

Deloitte.

Tel: 617-437-2000

Website: https://www.deloitte.com/

https://www.deloitte.com/ca/en.ht

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Products / Services: Consulting Services

Company Deloitte provides industry-leading audit, consulting, tax and advisory services to many of the world's most admired brands, including nearly

90% of the Fortune 500® and more than 8,500 U.S.-based private companies. At Deloitte, we strive to live our purpose of making an impact that matters by creating trust and confidence in a more equitable society.

We leverage our unique blend of business acumen, command of technology, and strategic technology alliances to advise our clients across industries as they build their future. Deloitte is proud to be part of the largest global professional services network serving our clients in the markets that are most important to them. Bringing more than 175 years of service, our network of member firms spans more than 150 countries and

territories.

Primary Contact: Mrs. Michele Stoffel

Strategic Marketing Planner, Retail and Consumer Products

# **Designer Greetings**

Address: 11 Executive Ave

Edison, NJ 08817-6007



Tel:

Website: https://designergreetings.com/

Products / Services: Other

Primary Contact: Kim Del Popolo

Vice President of Sales

#### **DFA**

Address: 1405 N. 98th Street

Kansas City, KS 66111-1865



Tel: 757-397-2387

Website: https://www.dfamilk.com/

Products / Services: Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks;

Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

Company At Dairy Farmers of America, we're proud to share the simple pleasures Description: of real dairy straight from our family farms. And because our Cooperative

is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal

connection to the farm makes each bowl of ice cream even

sweeter—and that's why This Mark Matters.

Primary Contact: Greg Kurr

DFA Dairy Brands, President

### **Dietz & Watson**

Address: 5701 Tacony Street

Philadelphia, PA 19135-4311



Tel: 215-668-9771

Website: www.dietzandwatson.com

Products / Services: Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic;

Packaging; Perishables

Primary Contact: Louis Eni

President and CEO

## **Digital Wave Technology**

Address: 822 N. A1A Highway

Suite 210

32082, FL 32082-8213



Tel: 617-510-8029

Website: www.digitalwavetechnology.com

Email: test@maxx.matrixgroup.net

Products / Services: Technology Services

Digital Wave Technology delivers the Al-native ONE Platform, built from the ground up to unify product, customer, and operational data across grocery and consumer goods organizations. At its foundation is real-time Master Data Management, providing a single source of truth that accelerates decision-making and execution.

#### With ONE, companies can:

- Automate enrichment with GenAl and Agentic Al, generating accurate product attributes, descriptions, and campaigns in real time
- Unify enterprise data across merchandising, pricing, promotions, assortment, and supply chain in one connected platform
- Adapt quickly to shifting shopper behaviors, competitive promotions, and supply chain disruptions
- Streamline execution with automation that eliminates lag time, reduces complexity, and lowers costs
- Rapidly develop applications that extend capabilities, connect cross-functional workflows, and meet evolving business needs without lengthy IT projects

The ONE Platform unifies PIM, MDM, Lifecycle Pricing, Promotion Planning, Deal Management, and Category Management into one extensible environment. It also includes a governed Data Science Studio for developing and deploying AI models securely, enabling innovation at scale.

Organizations running on ONE move faster, operate smarter, and capture more growth.

Primary Contact: Lori Schafer

Chief Executive Officer

Brands: Digital Wave Technology

# **Diversey - A Solenis Company**

Address: 1300 Altura Rd

Suite 125

Fort Mill, SC 29708-7054

Tel: 262-631-4001

Website: www.diversey.com

Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance



Transforming Tomorrow Together

Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover

how Diversey and Solenis are creating the path to a sustainable future

together.

Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which

you define success within your stores.

We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and

training.

To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.

The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.

The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.

Primary Contact: E

Brian Hajas

Food Service, Hospitality & Retail (FSHR) Sector Marketing Manager

Brands:

Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

## **DNR Sales & Marketing Strategy Advisors**

Address: 1212 S. Naper Blvd.

Suite# 119

Naperville, IL 60540-7349

Tel: 847-209-9312

Website: https://dnrstrategyadvisors.com/

Products / Services: Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services;

Perishables; Seafood

Company Description:

DNR Sales & DNR Sales & DNR Sales & Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional & Samp; national scope experience. Spanning organizational areas from store operations & Samp; layout planning, strategic sourcing & Samp; procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.

Brands: Retail Grocery Consulting & Advisement

### **DoorDash**

Address: 901 Market Street

San Francisco, CA 94103-1729



Tel: 650-681-9470

Website:

Primary Contact: Charles Shoener

**Grocery Business Development** 

### **Dorin USA LLC**

Address: 788 Campus Parkway

Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: www.dorin.com

Products / Services: Equipment; Refrigeration

Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors.

Primary Contact:

Mr. Brian Porter General Director

### **Double R Brand Foods, LLC**

Address: 6575 West Loop South

Suite 602

Bellaire, TX 77401-3521



Tel: 281-342-3749

Website: www.burtonsausage.com

www.holmessmokehouse.com https://www.rrbrandfoods.com

Products / Services: Meat/Poultry; Natural/Organic; Packaging; Perishables

Company Artisan Crafty Protein Smoked Meat Specialist

Description:

**Primary Contact:** Gavin Roth

**Brand Marketing Manager** 

#### **Drive Wheel**

Address: 225 S. 6th Street

**Suite 3900** 

Minneapolis, MN 55402-4622

Tel: 716-667-2313

Website: www.mbc-consulting.com

https://www.drivewheel.com/

Email: test@maxx.matrixgroup.net

Products / Services: Consulting Services; Private Brands; Research

**Primary Contact:** Theo Schweitz

Owner

### **Dumac Business Systems, Inc.**

Address: 19 Corporate Circle

East Syracuse, NY 13057-1014

Tel: 315-463-1010

Website: https://www.dumac.com/

Products / Services: **Technology Services** 

DUMAC is a leading solutions provider for point-of-sale software,

Description:

hardware, and professional services for the grocery and convenience

DUMAC

store industries.

**Primary Contact:** Mr. Steve Methvin

Vice President of Product Development

Brands: RORC Point of Sale System

# dunnhumby

Company

Address: 3825 Edwards Road

Suite 600

Cincinnati, OH 45209-1293

Tel: 57-4-3395412

Website: www.dunnhumby.com

Email: test@maxx.matrixgroup.net

Products / Services: **Consulting Services** 

dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven

economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world's most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Camp; Gamble and Raley's.

Mr John Froman

Vice President of Marketing

Brands: dunnhumby, Sociomantic, BzzAgent

### **Garelick Farms**

**Primary Contact:** 

Address: 1199 W. Central Street

Franklin, MA 02038-3109

Tel: 508-528-9000

Website: www.garelickfarms.com

Primary Contact: Mr. Stephen Lincoln

**Executive Vice President** 

Parent Company: DFA

## Kemps LLC

Address: 1270 Energy Lane

St. Paul, MN 55108-5225

Tel: 651-379-6500

Website: www.kemps.com

Products / Services: Beverages; Food Products/Snacks; Perishables; Private Brands

Primary Contact: Mr. Greg Kurr

President and CEO

Parent Company: DFA

Brands: Kemps, Hood, Greens, Hager

### **KSS Retail**

Address: 444 W. Third Street

Cincinnati, OH 45202-3421

Tel: 866-746-7180

Website: www.kssg.com

www.KSSRetail.com

Products / Services: Consulting Services; Merchandising Services; Technology Services;

Other

Company Description:

dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company

page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built

to support even the world's largest retailers. Make quick,

customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and

many others. Contact us to learn more

Primary Contact: Mr. Mark Hawtin

Senior Vice President

Parent Company: dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

## **Mayfield Dairy Farms**

Address: 126 Barber Court

Birmingham, AL 35209-6418

Tel: 205-943-0265

Website: https://www.mayfielddairy.com/

Email: test@maxx.matrixgroup.net

Parent Company: DFA

### Officine Mario Dorin

Address: Via Aretina 388 -50061

Compiobbi, Fiesole - Firenze,

Toscana Italy



Tel: +39-055-623211

Website: https://www.dorin.com/en

Products / Services: Energy Management; Equipment; Refrigeration

Company Description:

Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

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Parent Company: Dorin USA LLC

# **Reiter Dairy**

Address: 1961 Commerce Circle

Springfield, OH 45504-2011

Tel: 216-745-1123

Website: www.reiterdairy.com

Primary Contact: Mr. Daniel Farmer

Vice President of Sales, Southern Division

Parent Company: DFA

# RR Brands, Inc.

Address: 6633 Portwest Drive

Suite 110

Houston, TX 77024-8001

Tel: 281-342-3749

Website: www.holmessmokehouse.com

Parent Company: Double R Brand Foods, LLC

# T.G. Lee Dairy

Address: 315 N. Bumby Avenue

Orlando, FL 32803-6029

Tel: 407-896-4757

Website: www.tgleedairy.com

Parent Company: DFA