



## **FMI Associate Member Search Results**

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If you find information that needs to be updated, please email [membership@fmi.org](mailto:membership@fmi.org).

FMI  
251 18th Street S., Suite 1200  
Arlington, VA 22202  
Phone: 202.452.8444 | Fax: 202.429.4519

## Aptaris

Address: 2502 N. Rocky Point Drive  
Suite 1070  
Tampa, FL 33607-1449



Tel: 813-202-8060

Website: [www.GoAptaris.com](http://www.GoAptaris.com)

Products / Services: Advertising/Marketing and Design; Consulting Services; Technology Services

Company Description: About Aptaris Software

Aptaris connects the entire marketing and promotions management process for seamless omni-channel customer communications. Aptaris streamlines systems, processes, and data – from the moment of deal initiation through implementation to settlement and post-promotion analysis. Retailer merchandising, marketing, advertising, and store operations departments work better together to quickly identify opportunities, improve communications, get more from budgets and drive profitability. In a world of fewer resources and growing complexity, Aptaris helps marketers do more with less. Aptaris supports national retailers, distributors and consumer goods vendors.

Parent Company: dunnhumby

Brands: Retail Sense, INtelliSense.

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## Country Fresh

Address: P.O. Box 814  
Grand Rapids, MI 49518

Tel: 616-243-0173

Website: [www.enjoycountryfresh.com](http://www.enjoycountryfresh.com)

Primary Contact: Mr Jim Theodoroff  
Plant Superintendent/QA Manager

Parent Company: DFA

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## Danfoss

Address: 11655 Crossroads Circle  
Baltimore, MD 21220-9914



Tel: 410-931-8250

Website: <https://www.danfoss.com/en-us/>  
Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)  
Products / Services: Consulting Services; Energy Management; Equipment; Refrigeration; Store Design  
Company Description: Danfoss engineers advanced technologies that build a better, smarter and more efficient tomorrow. We ensure the supply of fresh food while meeting the need for energy-efficient infrastructure, connected systems and integrated renewable energy. Today, Danfoss holds market-leading positions, employing more than 26,000 and serving customers in more than 100 countries.  
Primary Contact: Mr. Dean Groff  
Sales & Service Manager  
Brands: ADAP - KOOL  
Alsense

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## Dearing & Company

Address: 2186 Chickadee Court  
OFallon, MO 63366-4541  
Tel: 314-276-4346  
Website: <https://dearingco.com/about>  
[www.dearingco.com](http://www.dearingco.com)  
Products / Services: Other  
Primary Contact: Mrs. Jill Dearing  
CEO

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## DecisionNext, Inc

Address: 3245 Geary Blvd  
#590608  
San Francisco, CA 94159-3323



Tel: 415-272-7657  
Website: [www.decisionnext.com](http://www.decisionnext.com)  
<https://decisionnext.com/>  
Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)  
Products / Services: Technology Services  
Company Description: We're a highly focused SaaS AI company, simulating price and supply forecasts in commodity markets. These simulations are used to recommend optimal buying and selling transactions.  
Primary Contact: Mr. Michael Neal  
CEO

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## DEEM LLC

Address: 11201 USA Parkway  
Suite 200  
Fishers, IN 46037-9204



Tel: 317-860-2990

Website: [www.deemfirst.com](http://www.deemfirst.com)

Products / Services: Energy Management; Technology Services

Company Description: DEEM is a commercial and industrial mechanical and electrical company centrally located in Indianapolis, Indiana with satellite offices throughout the Midwest down to the southeastern United States. DEEM offers HVAC, Plumbing, Electrical, Refrigeration, Industrial Piping, Building Automation, and Sheet Metal Installation and Services. Currently, DEEM is licensed to perform in many regions throughout the country.

Primary Contact: Mr. Shanon Flannery  
Vice President, Refrigeration Division

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## Deloitte, LLP

Address: 30 Rockefeller Plaza  
New York, NY 10112-0015



Tel: 617-437-2000

Website: <https://www.deloitte.com/>  
<https://www.deloitte.com/ca/en.html>

**Company Description:** Deloitte provides industry-leading audit, consulting, tax and advisory services to many of the world's most admired brands, including nearly 90% of the Fortune 500® and more than 8,500 U.S.-based private companies. At Deloitte, we strive to live our purpose of making an impact that matters by creating trust and confidence in a more equitable society. We leverage our unique blend of business acumen, command of technology, and strategic technology alliances to advise our clients across industries as they build their future. Deloitte is proud to be part of the largest global professional services network serving our clients in the markets that are most important to them. Bringing more than 175 years of service, our network of member firms spans more than 150 countries and territories.

**Primary Contact:** Mrs. Michele Stoffel  
Strategic Marketing Planner, Retail and Consumer Products

## Demakes Enterprises

**Address:** 37 Waterhill St  
Lynn, MA 01905-2134

**Tel:** 781-595-1557

**Website:** <https://demakesbros.com/>  
<https://thintrim.com/>

**Products / Services:** Deli; Fresh; Frozen; Meat/Poultry; Private Brands

**Company Description:** Our mission is to elevate the everyday eating experience with trusted protein solutions that deliver exceptional value through a perfect blend of tradition, expertise, cutting-edge innovation, and global sourcing.

We offer a diverse portfolio across five key protein categories: shaved meats, marinated meats, ready-to-eat (RTE) products, whole muscle deli meats, and hot dogs/sausages.

These products are sold through our three primary brands—Old Neighborhood, Waterhill Organics, and Thin & Trim—each focusing on “better-for-you” offerings such as organic and antibiotic-free options.

**Primary Contact:** Ms Susan Holsing  
Director of Quality Assurance

## DFA

**Address:** 1405 N. 98th Street  
Kansas City, KS 66111-1865



**Tel:** 757-397-2387

**Website:** <https://www.dfamilk.com/>

**Products / Services:** Agricultural; Beverages; Co-Packer; Dairy; Food Products/Snacks; Fresh; Natural/Organic; Perishables; Supply Chain; Unsaleables

**Company Description:** At Dairy Farmers of America, we're proud to share the simple pleasures of real dairy straight from our family farms. And because our Cooperative is owned by our farmers, they're personally invested in every product, decision and step we take as an organization. That direct, personal connection to the farm makes each bowl of ice cream even sweeter—and that's why This Mark Matters.

**Primary Contact:** Greg Kurr  
DFA Dairy Brands, President

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## Dietz & Watson

**Address:** 5701 Tacony Street  
Philadelphia, PA 19135-4311



**Tel:** 215-831-9000

**Website:** <https://www.dietzandwatson.com/>

**Products / Services:** Food Products/Snacks; Food Safety; Meat/Poultry; Natural/Organic; Packaging; Perishables

**Company Description:** Dietz and Watson was founded in 1939 by Gottlieb Dietz, a talented young German sausage maker. His primary goal was to produce the most flavorful, highest quality deli meats in the marketplace, to please even the most discriminating palate. His old-world recipes and commitment to “quality above all” demanded nothing less than the freshest lean beef, ham, pork turkey breast and chicken breast. He then added only the finest all-natural spices and seasonings gathered from around the world.

Today, at Dietz & Watson, the third generation of the family continues Gottlieb Dietz’s dedication and commitment in preparing our Premium Deli Meats and Artisan Cheeses. In fact, all of our standards exceed those set by government guidelines.

Our mission is always both perfection and originality. This is how we prepare wholesome, nutritious and uniquely premium meats. And, our Master cheese makers create our hand-churned, small batch cheeses with the same commitment to “quality above all”.

**Primary Contact:** Louis Eni  
President and CEO

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## Digital Wave Technology

Address: 822 N. A1A Highway  
Suite 310  
32082, FL 32082-8209



Tel: 617-510-8029  
Website: [www.digitalwavetechnology.com](http://www.digitalwavetechnology.com)  
Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)  
Products / Services: Technology Services

Company Description: Digital Wave Technology delivers the AI-native ONE Platform, built from the ground up to unify product, customer, and operational data across grocery and consumer goods organizations. At its foundation is real-time Master Data Management, providing a single source of truth that accelerates decision-making and execution.

With ONE, companies can:

- Automate enrichment with GenAI and Agentic AI, generating accurate product attributes, descriptions, and campaigns in real time
- Unify enterprise data across merchandising, pricing, promotions, assortment, and supply chain in one connected platform
- Adapt quickly to shifting shopper behaviors, competitive promotions, and supply chain disruptions
- Streamline execution with automation that eliminates lag time, reduces complexity, and lowers costs
- Rapidly develop applications that extend capabilities, connect cross-functional workflows, and meet evolving business needs without lengthy IT projects

The ONE Platform unifies PIM, MDM, Lifecycle Pricing, Promotion Planning, Deal Management, and Category Management into one extensible environment. It also includes a governed Data Science Studio for developing and deploying AI models securely, enabling innovation at scale.

Organizations running on ONE move faster, operate smarter, and capture more growth.

Primary Contact: Lori Schafer  
Chief Executive Officer  
Brands: Digital Wave Technology

## Diversey - A Solenis Company

Address: 1300 Altura Rd  
Suite 125  
Fort Mill, SC 29708-7054



Tel: 262-631-4001  
Website: [www.diversey.com](http://www.diversey.com)  
Products / Services: Food Safety; Household Products/Cleaning/Supplies; Maintenance

Company Description:	<p>Transforming Tomorrow Together</p> <p>Our journey began over a century ago in Chicago. Today, as part of the Solenis family, we are transforming tomorrow by caring for the essentials of life in 130 countries across six continents. Through global partnership and innovation, we meet the challenges of tomorrow, today. Discover how Diversey and Solenis are creating the path to a sustainable future together.</p> <p>Diversey has found success in the retail industry due to our insights and understanding of our customers' needs. Our solutions are a practical reflection of what we know your challenges to be and the ways in which you define success within your stores.</p> <p>We understand that it is critical for our customers to control and reduce hygiene spend and improve efficiency through optimal solutions and training.</p> <p>To Diversey and our customers, sustainability is about more than "green" products, it encompasses the reduction of waste, carbon footprint, energy, water, and chemical waste. Working with our customers we deliver proven solutions that help to trace and report on Environmental Social and Governance targets.</p> <p>The safety of customers and staff is critical, and with a focus on solutions that improve safety we can help to protect your brand.</p> <p>The shopping experience is important to your Retail customers and is safeguarded by well-trained employees that have defined operational procedures and effective products that deliver the right results.</p>
Primary Contact:	<p>Brian Hajas Food Service, Hospitality &amp; Retail (FSHR) Sector Marketing Manager</p>
Brands:	Diversey, JWP, Johnson Wax Professional, Ramsey, Butchers, Taski.

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## DNR Sales & Marketing Strategy Advisors

Address:	<p>1212 S. Naper Blvd. Suite# 119 Naperville, IL 60540-7349</p>
Tel:	847-209-9312
Website:	<a href="https://dnrstrategyadvisors.com/">https://dnrstrategyadvisors.com/</a>
Products / Services:	Bakery; Brokers; Fresh; Meat/Poultry; Merchandising Services; Perishables; Seafood
Company Description:	<p>DNR Sales &amp; Marketing Strategy Advisors are a small team of grocery retail consulting food industry experts with over three decades of regional &amp; national scope experience. Spanning organizational areas from store operations &amp; layout planning, strategic sourcing &amp; procurement, and merchandising sales and marketing planning insights. We believe in integrity, excellence, and team collaboration for a cohesive win for all partners involved. DNR has a dedicated track record of building strong relationships with both our retail and supply side clients by delivering exceptional service exceeding the collective expectations.</p>

Brands: Retail Grocery Consulting & Advisement

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## DoorDash

Address: 901 Market Street  
San Francisco, CA 94103-1729



Tel: 650-681-9470

Website: <https://about.doordash.com/en-us>

Company Description: At DoorDash, our mission to empower local economies shapes how our team members move quickly and always learn and reiterate to support merchants, Dashers and the communities we serve. We are a technology and logistics company that started with door-to-door delivery, and we are looking for team members who can help us go from a company that is known for delivering food to a company that people turn to for any and all goods.

Primary Contact: Charles Shoener  
Grocery Business Development

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## Dorin USA LLC

Address: 788 Campus Parkway  
Tecumseh, MI 49286-4300

Tel: 833-855-2033

Website: [www.dorin.com](http://www.dorin.com)

Products / Services: Equipment; Refrigeration

**Company Description:** Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

The genius of the Founder together with his mechanical skills, his entrepreneurial capacities, supported by the seriousness, commitments and professionalism of his sons, grandsons and great-grandsons, are the base of the development of the company, becoming a global reference in refrigeration.

OMD celebrated in 2008 its 90th anniversary from the establishment, being since then always under the same family name. This makes of Dorin the oldest family ruled firm, globally speaking, in the field of refrigeration, with all the consequences in stability, reliability and commitments towards the customers.

The human factor, coupled with a permanent technological development and with a constant deep research of the best result, lead the Company to become one of the leader name in refrigeration market.

DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products. At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors.

**Primary Contact:** Mr. Brian Porter  
General Director

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## Double R Brand Foods, LLC

**Address:** 6575 West Loop South  
Suite 602  
Bellaire, TX 77401-3521



**DOUBLE R**  
**Brand Foods, LLC**

**Tel:** 281-342-3749

**Website:** [www.burtonsausage.com](http://www.burtonsausage.com)  
[www.holmessmokehouse.com](http://www.holmessmokehouse.com)  
<https://www.rrbrandfoods.com>

**Products / Services:** Meat/Poultry; Natural/Organic; Packaging; Perishables

**Company Description:** Artisan Crafty Protein Smoked Meat Specialist

Primary Contact: Gavin Roth  
Brand Marketing Manager

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## Drive Wheel

Address: 225 S. 6th Street  
Suite 3900  
Minneapolis, MN 55402-4622

Tel: 716-667-2313

Website: [www.mbc-consulting.com](http://www.mbc-consulting.com)  
<https://www.drivewheel.com/>

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Consulting Services; Private Brands; Research

Primary Contact: Theo Schweitz  
Owner

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## Dumac Business Systems, Inc.

Address: 19 Corporate Circle  
East Syracuse, NY 13057-1014

Tel: 315-463-1010

Website: <https://www.dumac.com/>

Products / Services: Technology Services

Company Description: DUMAC is a leading solutions provider for point-of-sale software, hardware, and professional services for the grocery and convenience store industries.

Primary Contact: Mr. Steve Methvin  
Vice President of Product Development

Brands: RORC Point of Sale System

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## dunnhumby

Address: 3825 Edwards Road  
Suite 600  
Cincinnati, OH 45209-1293

Tel: 57-4-3395412

Website: [www.dunnhumby.com](http://www.dunnhumby.com)

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Products / Services: Consulting Services

**Company Description:** dunnhumby is the global leader in Customer Data Science, empowering businesses everywhere to compete and thrive in the modern data-driven economy. We always put the Customer First.

Our mission: to enable businesses to grow and reimagine themselves by becoming advocates and champions for their Customers. With deep heritage and expertise in retail – one of the world’s most competitive markets, with a deluge of multi-dimensional data – dunnhumby today enables businesses all over the world, across industries, to be Customer First.

The dunnhumby Customer Data Science Platform is our unique mix of technology, software, and consulting, enabling businesses to increase revenue and profits by delivering exceptional experiences for their Customers – in-store, offline and online. dunnhumby employs over 2,200 experts in offices throughout Europe, Asia, Africa, and the Americas working for transformative, iconic brands such as Tesco, Coca-Cola, Meijer, Procter & Gamble and Raley’s.

**Primary Contact:** Mr John Froman  
Vice President of Marketing

**Brands:** dunnhumby, Sociomantic, BzzAgent

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## **Garelick Farms**

**Address:** 1199 W. Central Street  
Franklin, MA 02038-3109

**Tel:** 508-528-9000

**Website:** [www.garelickfarms.com](http://www.garelickfarms.com)

**Primary Contact:** Mr. Stephen Lincoln  
Executive Vice President

**Parent Company:** DFA

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## **Kemps LLC**

**Address:** 1270 Energy Lane  
St. Paul, MN 55108-5225

**Tel:** 651-379-6500

**Website:** <https://kemps.com/>

**Products / Services:** Beverages; Food Products/Snacks; Perishables; Private Brands

**Company Description:** Since 1914, Kemps has been delighting families throughout the upper Midwest with wholesome and delicious dairy products. From our beginnings as a small creamery in Southeastern Minnesota, Kemps has extended its roots to include the manufacture and marketing of fresh milk, premium ice cream and frozen yogurt, frozen novelties, sour cream and cottage cheese through retail supermarkets and food service channels. Headquartered today in St. Paul, Minnesota, we operate six manufacturing facilities in Minnesota, Wisconsin, and North Dakota and have over 1,200 employees.

**Primary Contact:** Mr. Greg Kurr  
President and CEO

**Parent Company:** DFA

**Brands:** Kemps, Hood, Greens, Hager

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## KSS Retail

**Address:** 444 W. Third Street  
Cincinnati, OH 45202-3421

**Tel:** 866-746-7180

**Website:** [www.kssg.com](http://www.kssg.com)  
[www.KSSRetail.com](http://www.KSSRetail.com)

**Products / Services:** Consulting Services; Merchandising Services; Technology Services; Other

**Company Description:** dunnhumby is the world's leading customer science company. Follow dunnhumby on LinkedIn for news, events and thought leadership. In October 2015 KSS Retail was rebranded as dunnhumby Price and Promotion and new posts will be published on the dunnhumby company page.

dunnhumby's strategic process, proprietary insights, engagement approach and cutting-edge software remove the guesswork from pricing and promotions to create sustained pricing power for retailers. Pricing power that grows customer loyalty and long-term profit. From strategy to execution, we can help you avoid the race to the bottom and deliver prices and promotions that are meaningful to your customers.

The dunnhumby practice team knows price and promotion inside and out, with specialized expertise earned over decades. Moreover, our industry-leading optimization and analytics solutions are proven and built to support even the world's largest retailers. Make quick, customer-centric decisions based on the best in demand science. Clients include Tesco, AutoZone, 7-Eleven, Southeastern Grocers, Raley's, and many others. Contact us to learn more

**Primary Contact:** Mr. Mark Hawtin  
Senior Vice President

**Parent Company:** dunnhumby

Brands: KSSPriceStrat, KSSRetail Heartbeat

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## Mayfield Dairy Farms

Address: 126 Barber Court  
Birmingham, AL 35209-6418

Tel: 205-943-0265

Website: <https://www.mayfielddairy.com/>

Email: [test@maxx.matrixgroup.net](mailto:test@maxx.matrixgroup.net)

Parent Company: DFA

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## Officine Mario Dorin

Address: Via Aretina 388 -50061  
Compiobbi, Fiesole - Firenze,  
Toscana  
Italy



Tel: +39-055-623211

Website: <https://www.dorin.com/en>

Products / Services: Energy Management; Equipment; Refrigeration

Company Description: Established in 1918 by its founder Mr. Mario Dorin as manufacturer of mechanical tools and machines, air compressors, liquid pumps and service centre for vehicle engines, OMD in 1932 focused on production of refrigeration compressors and their systems. Soon this became the major field of work of the company.

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DORIN, historical manufacturer for refrigeration compressors, has always been a leader in reliability and Environmental respect for its products.

At present times, DORIN is giving a determinant contribution to technological innovation of semihermetic compressors placing itself as reference manufacturer for the highest technological content compressors

Parent Company: Dorin USA LLC

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## **Reiter Dairy**

Address: 1961 Commerce Circle  
Springfield, OH 45504-2011

Tel: 216-745-1123

Website: [www.reiterdairy.com](http://www.reiterdairy.com)

Primary Contact: Mr. Daniel Farmer  
Vice President of Sales, Southern Division

Parent Company: DFA

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## **RR Brands, Inc.**

Address: 6633 Portwest Drive  
Suite 110  
Houston, TX 77024-8001

Tel: 281-342-3749

Website: [www.holmessmokehouse.com](http://www.holmessmokehouse.com)

Parent Company: Double R Brand Foods, LLC

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## **T.G. Lee Dairy**

Address: 315 N. Bumby Avenue  
Orlando, FL 32803-6029

Tel: 407-896-4757

Website: [www.tgleedairy.com](http://www.tgleedairy.com)

Parent Company: DFA

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